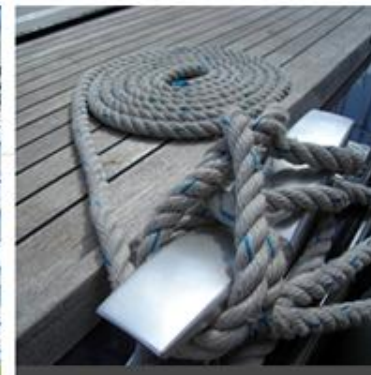


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Chemical SMEs. Making It Happen



Presenting Cefic

- ❖ Funded in 1972, Cefic is the voice of the European chemical industry. Represents 29.000 large, medium and small chemical companies, with 640 members and affiliates. The network is complemented by partnerships with other industry associations representing various sectors in the value chain.

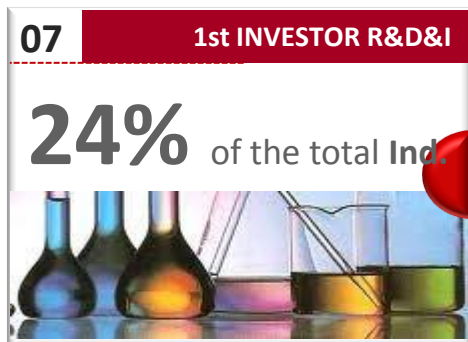


1.2 million direct jobs



559 billion sales in 2012,
≈ 20% worldwide sales

Presenting FEIQUE



Overview of Spanish Chemical Companies

Main Locations



SMEs <250 employees
< 50.000.000 turnover

3.077

Companies

95,7%
SMEs

Nr of Employees	Nr of Companies	%
Less than 10	1.713	55,7
From 10 to 19	455	14,8
From 20 to 49	443	14,4
From 50 to 99	213	6,9
From 100 to 199	120	3,9
From 200 to 499	93	3,0
From 500 to 999	28	0,9
More than 1.000	12	0,4

+ Awareness

- Can't wait until 2018
- Can't wait until the inclusion of your substances of concern in the "black" list

+ Information

+ in-house "Coaching"


+ Training and Seminars

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European Technology Platform for Sustainable Chemistry SusChem

What is SusChem?

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- Who we are :

SusChem - the European technology and innovation platform for sustainable chemistry bringing together industry, academia and society

SusChem Mission :

To initiate and inspire European chemical and biochemical innovation to respond effectively to society's challenges

SusChem Vision :

To achieve a competitive and innovative Europe where chemistry provides sustainable solutions for future generations

SusChem at the national level

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- After seeing the importance of the platform, and of Chemistry and Industrial Biotech at European Level



1st National Technology Platforms in the MS (2005)

- Main objectives:
 - Implementing the Vision and Mission of Sustainable Chemistry within the member states: strengthening Research & Development in Chemistry and Industrial Biotech
 - Link to the ETP
 - Collaborate with policy makers in the development of National Research & Development Plans
 - Gathering a community of Stakeholders

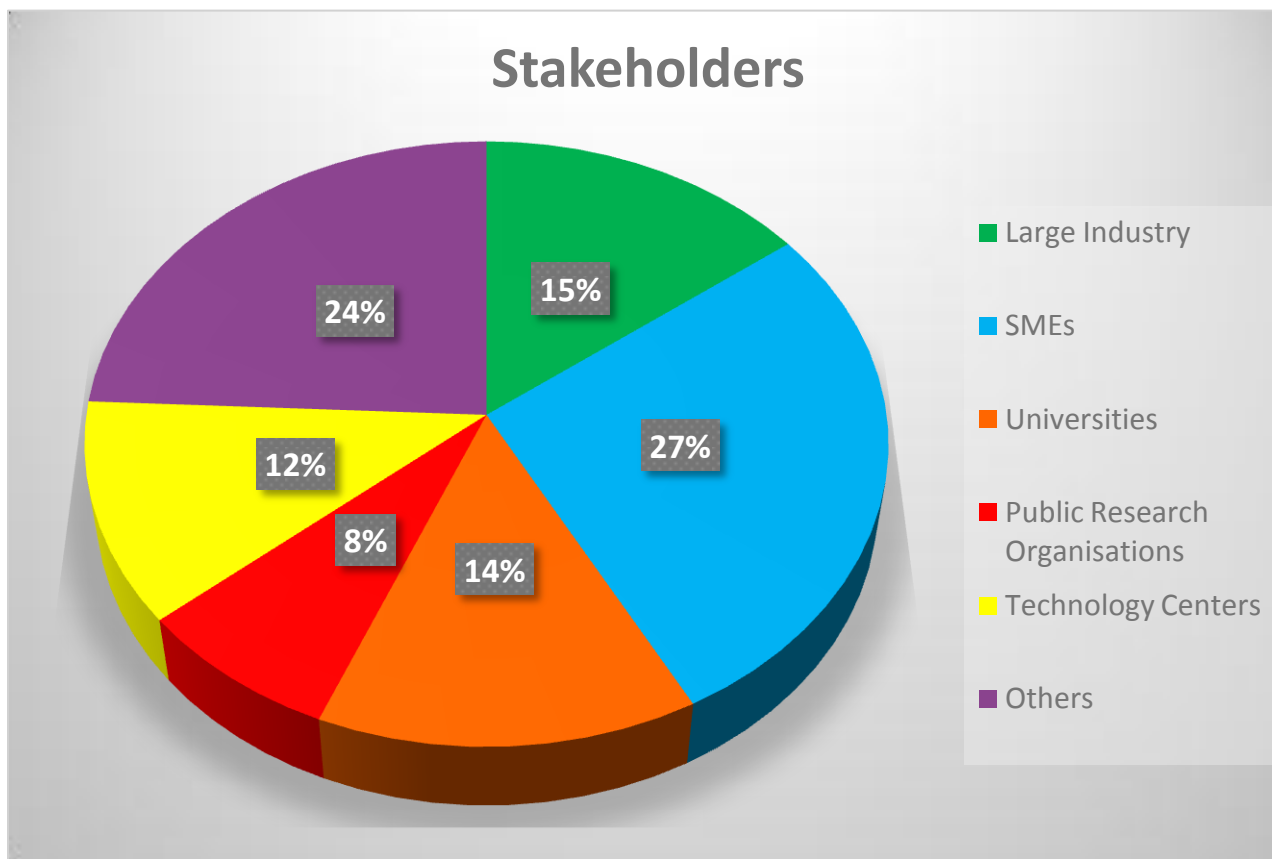
ETP SusChem & 12 SusChem National Technology Platforms

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The role of NTPs

- To **bring together the national stakeholders** and strong industry participation by being a representative sample of the country;
- To **know about and foster a national strategy for Sustainable Chemistry** or help develop one and then bring this forward at the European level;
- To **define national Research and Innovation priorities** along the relevant priorities selected by SusChem
- To **be the link to the National Contact Point** and/or Programme Committee Representative on behalf of SusChem;
- To **provide information and advice to their members**, particularly on funding, and to encourage cooperative projects and consortia;
- To **support/encourage SMEs to participate** in EU projects;
- To **exchange information** within the SusChem network, other Member States and the EU Commission.



Industry driven initiative. Largest group: SMEs

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SusChem Spain Open Innovation Marketplace



What is it?

It's a **cloud** based software platform for managing **open innovation**.
 It's a virtual environment of collaboration for companies and research organizations
 in the field of **sustainable chemistry**.

What does it offer?

Offers SusChem companies and research
 institutions (Universities, RTOs & Public
 Research Organizations) the **opportunity**
 to share knowledge, ideas and technology
 solutions: an internal open innovation
 marketplace where it's possible to interact
 by posting technology offers and requests.

If you're a company

- Access to technological solutions
- Acquisitions of Technology
- Technology Scouting

If you're either a company or a research organisation

- Promotes your technologies, both on line or through personal contacts
- Allows technology/commercial partner search and co-operation agreements



Who can join?

Entities belonging to the
 SusChem community:

- ✓ Universities
- ✓ Large Companies
- ✓ SMEs
- ✓ RTOs
- ✓ Research Organisations

Advantages

- Allows looking for innovation with little resources, and minimal investment.
- Links Technology Requests posted in SusChem-Spain's Open Innovation Marketplace to innoget.com and viceversa.
- It has a reachout of more than 100.000 users, including companies, technologists and researchers, from all over the world.
- Access to world's leading innovation website www.innoget.com



**Open Innovation
 Marketplace**
 Powered by innogetCloud

Visit

<https://suschem-spain.innogetcloud.com>
 And send us your registration request

It's a FREE service

Financed by FEIQUE for SusChem-Spain,
www.suschem-es.org

- Access to Information
- Belonging to a special community
- SusChem Open Innovation Marketplace
- SusChem Innova – Consortium Building Web application



« Skills needs for innovation » project

Questionnaire



High level industry representatives involved in the long term strategy of international chemical companies



Critical *business, personal, scientific & technical* skills



Cooperation with academia

Better align education and future human resources needs

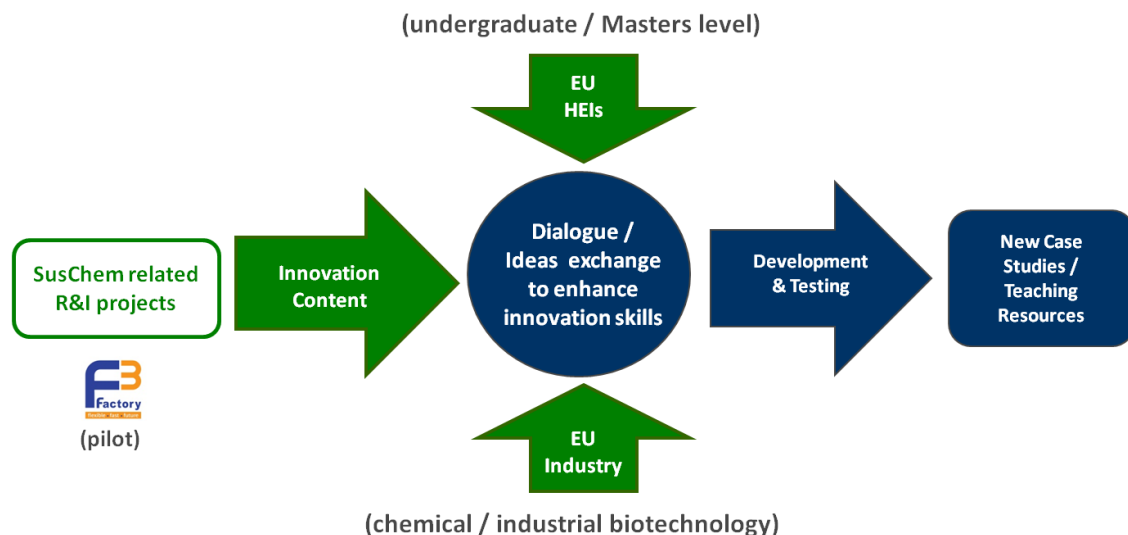


IMPROVE INNOVATION

Results verified with SMEs

SusChem & Skills: Educate to Innovate

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- seeks to exploit innovation outputs from SusChem's Research and Innovation (R&I) projects
- enhance the innovation skills of future generations of European scientists and engineers
- effective engagement of industry and higher education institutions (HEIs)

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